

WHO WE ARE

5miles is a Dallas based company with a new and exciting mobile marketplace - much like Amazon or Craigslist that has risen to be a top 10 shopping app in only 3 years! And we continue to take off! We just signed a patch sponsorship with the Dallas Mavericks AND to date, we have over 14 million downloads. All this growth means we are actively recruiting to grow our team.

JOB SUMMARY

We are in growth mode! 5miles is starting to take off and we are moving fast! To date we have over 14 million downloads throughout the country and our mobile marketplace already ranks in the top 10 in three short years. What's even better? We are a Dallas based company looking to add to our team a few sales professionals that are not afraid to work hard and have fun. Oh yeah, and then there's the money. Are you an experienced Inside Sales professional that has done everything from setting appointments to cold calling? If so, keep reading.

RESPONSIBILITIES AND DUTIES

- Call, call, call – and then call some more. This is a phone sales job and being on the phone is expected.
- Be proactive! We are a start up and do not have an auto-dialer. You have to be self-starter!
- Be flexible! You need to be able to wear several hats. You must know how to set appointments, cold call, make collection calls, and sell over the phone. This job is bigger than just being a phone rep.
- Be a great team member. We don't really like the phrase "it's not my job".
- Hit your goals. At the end of the day, it's a sales job. You will be crucial to our success.

QUALIFICATIONS AND SKILLS

- 2+ years successful Inside Sales experience
- Digital media sales or automotive industry experience nice, but not required
- Proficiency with CRM – we use Salesforce
- Strong work ethic – we have little time to micromanage and expect you to work independently
- Ability to meet our KPIs – Inside Sales is an activity dependent role. Our KPIs are realistic but expected.
- Computer and MS Office proficiency

BENEFITS

5Miles offers an uncapped competitive commission structure, traditional benefits and a great work environment and fun management. We are a technology company but on the forefront in our mobile

connectivity efforts. As a field employee, you will have access to the standard tools needed to work from home as well as a car and phone allowance. We do have an office in Dallas, but we need you in the field. If this sounds like something you would like to do, stop reading now and apply!