

## **WHO WE ARE**

5miles is a Dallas based company with a new and exciting mobile marketplace - much like Amazon or Craigslist that has risen to be a top 10 shopping app in only 3 years! And we continue to take off! We just signed a patch sponsorship with the Dallas Mavericks AND to date, we have over 14 million downloads. All this growth means we are actively recruiting to grow our team.

## **JOB SUMMARY**

This is the opportunity you have been waiting for! We are a start up with fast paced growth that has catapulted to a top 10 shopping app in 3 years! Our Automotive vertical is taking off and we need experienced outside sales reps to meet with our customers and grow our clientele.

This role is for hunters! Grow your career and your wallet while being a part of new and exciting technology. Our name, reputation and unique value proposition makes now the perfect time to join our team!

We are looking for serious professionals only! You must be self-motivated and have a desire to make a difference and influence how we do business. If this describes you, please keep reading!

## **RESPONSIBILITIES AND DUTIES**

- Bottom line – this is a sales job. It is expected that you meet this goal.
- Daily field time is expected. We do not conduct business via email or text. This is a face to face relationship sale. We want to build and consult for long term growth.
- Be or become a student of the business. This is automotive and while it is not required that you walk in as an expert, you need to have a curiosity that fuels your desire to learn more- not just about automotive, but mobile technology.
- Participate in our growth. You are expected to speak up, share and help us continue to create a platform that is superior in its space.
- Document your progress and use Salesforce religiously. This is a big one for us.
- Be flexible! If you need rigid structure and formal processes, this is not the job for you. If you like the excitement of a fast-paced environment, keep reading!

## **QUALIFICATIONS AND SKILLS**

- 2+ years of field sales experience.
- Automotive or digital media sales experience preferred, not required.
- Proven hunter! This not a job for order takers, or account managers. We like those too, but not in this role.
- Prior proficiency with a CRM. We use Salesforce.
- Professional presentation ability. We are a startup, but we are serious about our business.

## **BENEFITS**

5Miles offers an uncapped competitive commission structure, traditional benefits and a great work environment and fun management. We are a technology company but on the forefront in our mobile connectivity efforts. As a field employee, you will have access to the standard tools needed to work from home as well as a car and phone allowance. We do have an office in Dallas, but we need you in the field. If this sounds like something you would like to do, stop reading now and apply!